Hospital Profile: MASSACHUSETTS GENERAL HOSPITAL

Massachusetts General Hospital (MGH) is a non-profit, acute care academic medical center (AMC). It is the largest hospital in Massachusetts, with 993 staffed beds. MGH is located in the Metro Boston region and represents 19% of all acute hospital staffed beds in the region. MGH is a member of the Partners HealthCare system and a teaching hospital of Harvard Medical School.

PATIENTS Eighteen percent of all inpatient cases treated at MGH are from Boston (downtown), Revere, and Chelsea.

INPATIENT SERVICES Compared with the other AMCs, MGH treats a greater proportion of higher-severity cases. In FY12, it accounted for 17% of all inpatient discharges from acute hospitals within the Metro Boston region. Of note, based on its most common FY12 inpatient cases (DRGs), MGH treated 40% of all Craniotomy (excluding Trauma) cases and 33% of all Chemotherapy cases in Metro Boston.

FINANCIAL PERFORMANCE MGH's total revenue in FY12 was \$3.3 billion. Its FY12 public payer mix was 54%, lower than the average AMC. MGH's FY12 inpatient cost[‡] per case mix adjusted discharge was \$12,498, approximately 12% higher than the average AMC, and the second highest among AMCs. MGH's CY12 average commercial payer price level was at the 92nd percentile, the second highest among AMCs. It earned a surplus of \$274 million (8.4% total margin) in FY12, and its total margin increased each year from FY08 to FY12.

AT A GLANCE

TOTAL STAFFED BEDS: 993, largest acute hospital

% OCCUPANCY: 81%, < cohort avg. (84%)
TOTAL REVENUE in FY12: \$3,260 million

PUBLIC PAYER MIX: 54% (Non-DSH* Hospital)

SPECIAL PUBLIC FUNDING: Not Applicable

TAX STATUS: Non-profit

TRAUMA CENTER DESIGNATION: Adult: Level 1; Pedi: Level 1

CY12 COMMERICIAL PAYER PRICE LEVEL: 92nd Percentile

CASE MIX INDEX in FY12: 1.50, > cohort avg. (1.34); > statewide (1.06)

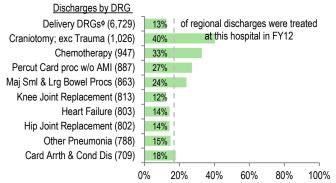
INPATIENT: OUTPATIENT REVENUE in FY12: 51%:49%

TOTAL MARGIN in FY12: 8.4% (\$273.6 million)

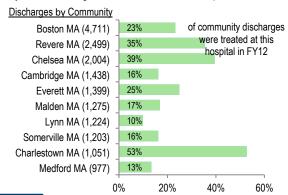
CHANGE in OWNERSHIP (FY08-FY12): Not Applicable

SERVICES

What were the most common inpatient cases (DRGs) treated at the hospital? What proportion of the region's cases did this hospital treat for each service?



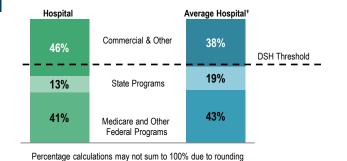
Where did most of the hospital's inpatients reside? What proportion of each community's total discharges were attributed to this hospital?



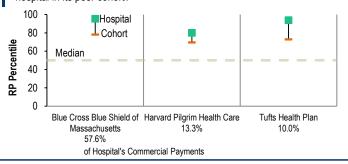
PAYER MIX

What was the hospital's overall payer mix (gross charges) in FY12, and how does this hospital compare to the average acute hospital's payer mix?

- - Hospital (51,814) = 17% of total regional discharges



What were the hospital's CY12 payer-specific relative price levels for its top three commercial payers? How does this hospital compare to the average hospital in its peer cohort?



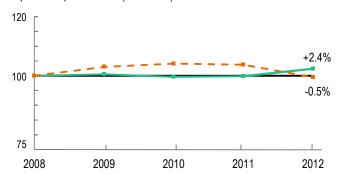
For descriptions of the metrics, please see Technical Appendix.

Cohort: Academic Medical Center

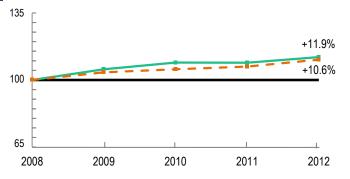
UTILIZATION TRENDS

Hospital
- Peer Cohort

How has the volume of the hospital's inpatient discharges changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

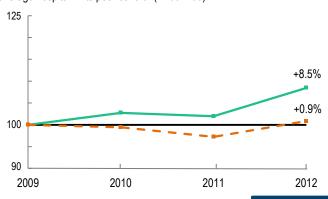


How has the volume of the hospital's outpatient visits changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

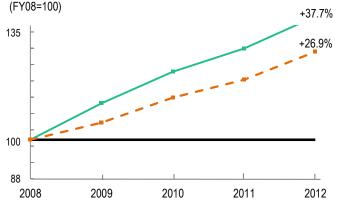


COST TRENDS

How has the hospital's inpatient cost[‡] per case mix adjusted discharge changed compared to FY09, and how does this hospital compare to the average hospital in its peer cohort? (FY09=100)



How have the hospital's total outpatient costs changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort?

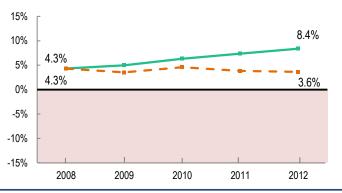


FINANCIAL PERFORMANCE

How have the hospital's total revenue and costs changed between FY08 and FY12?

Revenue, Cost & Profit/Loss (in millions)					
FY	Total Revenue	% Change	Total Cost	% Change	Total Profit/Loss
2008	\$2,474		\$2,367		\$106.6
2009	\$2,655	7.3%	\$2,523	6.6%	\$131.9
2010	\$2,865	7.9%	\$2,683	6.3%	\$181.3
2011	\$3,033	5.9%	\$2,810	4.7%	\$223.9
2012	\$3,260	7.5%	\$2,987	6.3%	\$273.6

What was the hospital's total margin between FY08 and FY12, and how does this compare to the median of its peer cohort hospitals?



For descriptions of the metrics, please see Technical Appendix.

- [‡] Costs were adjusted to exclude direct medical education costs and physician compensation.
- * Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public payers.
- * Delivery DRG includes Cesarean and Vaginal Deliveries, and Neonate DRG.

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[†] Average Hospital does not include Specialty hospitals.